



INNOVATION. INVESTMENT. IMPACT.

VICE-PRESIDENT, INVESTMENTS

The New Brunswick Innovation Foundation (NBIF) is fueling the province's tech sector by strategically investing in the creation and scaling of New Brunswick tech companies while stimulating and attracting new private venture capital to the province. As the leading venture capital firm in New Brunswick, NBIF executes a three-pillar venture capital investment strategy, which includes direct venture capital equity to New Brunswick technology companies, limited partner fund of fund investments, and creation of new funds for the benefit of New Brunswick. NBIF also provides innovation as well as acceleration and incubation operating grants to drive innovation adoption and scaling of companies. NBIF offers a comprehensive support system including actively participating on portfolio company boards, providing strategic guidance, and connecting startups and portfolio companies with our network of co-investors and industry experts. Since its inception in 2003, NBIF is frequently the initial source of equity funding for a New Brunswick tech startup. This commitment to investment impact extends beyond individual companies, fostering innovation, diversity, and economic growth across New Brunswick's priority sectors to drive generational returns.

THE OPPORTUNITY

We are seeking a visionary Vice-President, Investments to join our team. This is an exciting and unique opportunity to shape the future of venture capital investment in New Brunswick, working alongside entrepreneurs, investors, and ecosystem partners. The successful candidate will lead investment strategy, including NBIF's direct and indirect strategies, actively manage portfolio companies and investment decisions, and cultivate strong investor relationships to maximize returns and long-term impact.

WHAT WILL YOU DO?

Reporting to the CEO, and in alignment with NBIF's VC Policy and Investment Strategy the Vice-President, Investments will:

- Lead and oversee deal sourcing, due diligence, and investment structuring to support high-potential startups and maximize returns.
- Oversee portfolio management, working closely with founders to accelerate growth, optimize opportunities and connections, and drive value creation.
- Serve as an NBIF representative on portfolio companies' Boards of Directors providing strategic governance and operating leadership to the management teams of the portfolio companies.
- Identify opportunities for follow-on investments, exits, and liquidity events to enhance portfolio performance.

- Conduct market analysis to identify emerging trends and inform investment decisions and strategic direction.
- Build and maintain strong relationships with co-investors, industry leaders, and strategic partners to enhance deal flow.
- Mentor and manage a team of investment professionals, fostering a high-performance culture.
- Engage with investors and stakeholders to strengthen NBIF brand presence and investor relations.

WHAT ARE YOUR QUALIFICATIONS?

- 10+ years of experience in venture capital, private equity, investment banking, or a related field.
- Ideally, operating experience in a senior role with emerging venture capital backed technology companies.
- Proven track record in sourcing, structuring, and managing early-stage investments, with expertise in scaling businesses, portfolio growth, and value creation.
- Strong financial acumen, including financial modeling, risk assessment, and strategic exits including M&A, liquidity events.
- Experience partnering with founders and executive teams to navigate fundraising, operational challenges, and strategic decision-making and exits.
- Exceptional leadership, negotiation, and relationship and people management skills.
- Deep understanding of market trends, technology, and innovation.
- Proven acumen in governance, investor relations, and stakeholder engagement.
- A background in finance, business, economics, or a related discipline - MBA or CFA designation is an asset.
- A growth mindset and passionate about making a difference in New Brunswick.
- Written and verbal communication in French is considered as asset.

LOCATION

- This role is based in New Brunswick, ideally in Fredericton, however this is subject to negotiation.
- Travel within Canada will be required.

WHY NBIF?

At NBIF, we've built a culture rooted in purpose, trust, and continuous learning. We believe great work happens when people feel supported and valued, that's why we offer:

- Competitive compensation and premium health coverage
- Support for professional development and wellness
- Hybrid work options and generous time-off policies
- A collaborative, inclusive environment that values diverse perspectives
- A curated stocked kitchen and regular team activities
- Relocation support for qualified candidates.

HOW TO APPLY?

Please submit your cover letter and resume to NBIF through the Career Beacon Apply button, or:

- Email: maureen@chapmangroupcan.com
- Subject line: Vice-President, Investments

Deadline to apply: Friday, June 6, 5PM AST

We thank all applicants for their interest, however, only those candidates being considered for an interview will be contacted.

NBIF is committed to employment equity, fostering diversity within our community, and developing an inclusive workplace that reflects the richness of the broader community that we serve.